

A. Executive Summary

Kilo's overall project objective is to procure high-quality pipes, pumps, and accessories from our established network of regional suppliers and deliver them to the Sanwa research station within 45 days of contract award.

Delivering such an important project requires a low-risk contractor offering the rare combination of an established presence in Jordan, local agricultural experience, a proven history of complex technical procurement, and the management expertise to complete the job on-time and on-budget.

As a Jordanian-owned company with established resources and infrastructure in central and southern Jordan, Kilo offers the U.S. Foreign Agricultural Service and Jordanian Ministry of Agriculture a low-risk, high-quality procurement and delivery solution.

With over \$100 million worth of construction project experience in Jordan, Kilo has an established network of regional suppliers available to meet the Foreign Agricultural Service (FAS) and Jordanian Ministry of Agriculture (JMOA) requirements described in document D12PS01412.

Kilo's capabilities and qualifications include a Jordanian operating presence established over the past eight years, sophisticated in-house engineering and project management capabilities, and a proven record of procurement – unique attributes critical for acquiring and delivering vital infrastructure components at low risk.

In addition to Kilo's established operating presence in Jordan, Kilo offers well-qualified personnel with current Ministry of Agriculture relationships and experience. Between them Kilo's project management and subject matter experts offer more than 50 years of experience in Middle Eastern agricultural affairs with more than 40 of that being spent on agricultural affairs in Jordan.

Kilo Advantages

- ✓ **Established Presence**
More than eight years of engineering, procurement, and construction experience in Jordan.
- ✓ **Experienced Team**
Management team with a proven track record of on-time and on-budget procurement and delivery throughout central and southern Jordan.
- ✓ **Hydraulics engineering and fluid mechanics expertise proven on engineering and construction projects in Jordan.**
- ✓ **Reliable network of suppliers and logistics resources.**